

Bank Holding Company Performance Report September 30, 2022—FR BHCPR

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construed as a rating of any institution by the Federal Reserve System. Users are cautioned that any conclusions drawn from this report are their own and are not to be attributed to the Federal Reserve System. In this report, all references to "bank holding company(ies)" are inclusive of "savings and loan holding company(ies)" unless otherwise noted. Questions regarding the contents of this report should be directed to the nearest Federal Reserve Bank.

BHC Nai	RAYMOND JAMES FINANCIAL, INC.
City/Stat	SE SAINT PETERSBURG, FL
Bank Ho	Iding Company Information
Consolidate Peer Group	serve District: 6 d Assets (\$000): 80,950,684 Number: 9 Number in Peer Group: Bank Subsidiaries: 2
Peer Group Number	Description
1 2 3	Consolidated assets equal to or greater than \$10 billion Consolidated assets between \$3 billion and \$10 billion Consolidated assets between \$1 billion and \$3 billion
4 5	Consolidated assets between \$500 million and \$1 billion Consolidated assets less than \$500 million (starting March 2006 includes former peer group 6)
6	Consolidated assets less than \$300 million (valid only prior to March 2006. Starting March 2003 includes former peer group 7)
7 9	Consolidated assets less than \$150 million (valid only prior to March 2003) Atypical and second-tier holding companies

Mailing Address:

RAYMOND JAMES FINANCIAL, INC. 880 CARILLON PARKWAY

SAINT PETERSBURG, FL 33716

Table of Contents

Section	Page Number
Summary Ratios	1
Consolidated Information:	
Income Statement - Revenues and Expenses	2
Relative Income Statement and Margin Analysis	3
Non-Interest Income and Expenses	
Assets	5
Liabilities and Changes in Capital	6
Percent Composition of Assets	7
Loan Mix and Analysis of Concentrations of Credit	7A
Liquidity and Funding	8
Derivatives and Off-Balance-Sheet Transactions	
Derivative Instruments	
Derivatives Analysis	
Allowance and Net Loan and Lease Losses	
Past Due and Nonaccrual Assets	
Past Due and Nonaccrual Loans and Leases	
Past Due and Nonaccrual Loans and Leases—Continued	
Regulatory Capital Components and Ratios	
Insurance and Broker-Dealer Activities	
Foreign Activities	
Servicing, Securitization and Asset Sale Activities-Part 1	
Servicing, Securitization and Asset Sale Activities-Part 2	
Servicing, Securitization and Asset Sale Activities-Part 3	19
Parent Company Information:	
Parent Company Income Statement	20
Parent Company Balance Sheet	
Parent Company Analysis—Part 1	
Parent Company Analysis–Part 2	
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RAYMOND JAMES FINANCIAL, INC.	SAINT PETERSBURG, FL
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BHC Name City/State

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Dist Peer

FR BHCPR Page 1 of 23

Summary Ratios

	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019
Average assets (\$000)	78,176,017	57,684,813	59,681,232	46,552,101	38,800,322
Net income (\$000)	1,063,502	1,090,934	1,536,673	862,399	1,052,817
Number of BHCs in peer group					

	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct									
Earnings and Profitability:	ВПС	reer# 9	FCL	БПС	reel# 9	FUL	БПС	reer# 9	FUL	БПС	reer# 9	ru j	БПС	reel# 9	FCL
Percent of Average Assets															
Net interest income (tax equivalent)	1.75			1.19			0.87			1.61			2.61		
+ Non-interest income.	11.95			16.41			16.31			16.24			17.84		
- Overhead expense	10.98			14.46			14.29			14.97			16.83		
- Provision for credit losses	0.22			-0.11			-0.10			0.55			0.01		
+ Securities gains (losses)	0			0			0			0			0		
+ Other tax equivalent adjustments	0			0.01			0.31			0			0		
= Pretax net operating income (tax equivalent)	2.51			3.27			3.30			2.34			3.61	<u> </u>	
Net operating income	1.81			2.52			2.57			1.85			2.71	L	
Net income	1.81			2.52			2.57			1.85			2.71	L	
Net income (Subchapter S adjusted)														<u> </u>	
Percent of Average Earning Assets															
Interest income (tax equivalent)	2.96			2.03			1.55			2.61			4.14		
Interest expense	0.61			0.36			0.35			0.47			0.85		1
Net interest income (tax equivalent)	2.35			1.67			1.20			2.14			3.29		
Losses, Allowance, and Past Due + Nonaccrual															
Net loan and lease losses / Average loans and leases	0.09			0.08			0.06			0.43			0.04		
Earnings coverage of net loan and lease losses (X)	60.89			86.23			112.26			12.54			145.13		
Allowance for loan and lease losses / Total loans and leases not held-for-sale	0.93			1.23			1.14			1.61			0.91		
Allowance for loan and lease losses / Total loans and leases	0.92			1.22			1.13			1.60			0.90		
Nonaccrual loans and leases + OREO / Total loans and leases + OREO	0.18			0.30			0.29			0.18			0.23		1
30–89 days past due loans and leases / Total loans and leases	0.01			0.02			0.02			0.02			0.12		
Liquidity and Funding															
Net noncore funding dependence	-16.15			-35.67			-48.79			-3.29			0		
Net short-term noncore funding dependence	-22.94			-44.01			-58.39			-12.70			-9.43		†
Net loans and leases / Total assets	58.19			46.20			43.87			46.88			61.66		†
	33110														
Capitalization	10.27			12.57			12.09	l		12.89	1		15.84		
Tier 1 leverage ratio	11.68			13.32			12.56			13.72			17.04	\vdash	+
Holding company equity capital / Total assets	11.65			13.42			12.64			13.86			17.19	\vdash	+
Common equity tier 1 capital / Total risk-weighted assets	18.97			25			25.85			23.44			24.75	 	+
Net loans and leases / Equity capital (X)	4.98			3.47			3.49			3.42			3.62		
Cash dividends / Net income	20.99			14.84			15.57			24.45			18.91		\vdash
Cash dividends / Net income (Subchapter S adjusted)	20.00			11.01			10.01			21.10			10.01		†
Growth Rates	30.80			30.35			27.59	1		33.63			4.18		
Assets	14.71			15.90			16.80			7.61			11.40		+
Equity capital	64.77			17.26			19.40			1.60			4.82	\vdash	+
Noncore funding	6.13			-0.70			-5.71			9.16			19.48	 	\vdash
•	0.10			0.70			0.71			0.10			10.10		_
Parent Company Ratios	0			^			^			0			^		
Short-term debt / Equity capital	21.55			24.71			0			27.77			22.66		+
Long-term debt / Equity capital				24.71			23.69								+
Equity investment in subsidiaries / Equity capital	97.01			101.10			96.29			98.07			93.81	\vdash	+
Cash from ops + noncash items + op expense / Op expense + dividends	180.62			93.26			160.16			210.94			298.58		

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

SAINT PETERSBURG, FL

City/State

3815157

9

FR BHCPR Page 2 of 23

Income Statement—Revenues and Expenses

						Percent	Change
Dollar Amount in Thousands	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Interest and fees on loans	974,518	524,242	715,442	741,519	1,008,676	85.89	88.82
Income from lease financing receivables	402	0	0	0	0		
Fully taxable income on loans and leases	953,353	502,460	686,656	711,847	977,579	89.74	90.95
Tax-exempt income on loans and leases.	21,567	21,782	28,786	29,672	31,097	-0.99	28.03
Estimated tax benefit on income on loans and leases	9,525	7,359	-177,700	9,788	10,994	29.43	-8.14
Income on loans and leases (tax equivalent)	984,445	531,601	537,742	751,307	1,019,670	85.18	86.99
Investment interest income (tax equivalent)	145,588	64,303	86,304	88,807	75,963	126.41	477.30
Interest on balances due from depository institutions	95,795	14,372	19,775	41,380	125,178	566.54	103.12
Interest income on other earning assets	67,090	16,923	23,253	33,671	52,477	296.44	116.70
Total interest income (tax equivalent)	1,292,918	627,199	667,074	915,165	1,273,288	106.14	105.29
Interest on time deposits of \$250K or more	871	929	1,236	1,954	2,378	-6.24	13.12
Interest on time deposits < \$250K	9,788	11,661	15,332	18,823	11,626	-16.06	304.46
Interest on foreign office deposits	0	0	0	0	0		
Interest on other deposits	115,340	4,436	6,011	10,978	98,286	2500.09	928.72
Interest on other borrowings and trading liabilities	141,954	94,963	126,459	133,347	148,132	49.48	37.27
Interest on subordinated debt and mandatory convertible securities	0	0	0	0	0		
Total interest expense.	267,953	111,989	149,038	165,102	260,422	139.27	127.44
Net interest income (tax equivalent)	1,024,965	515,210	518,036	750,063	1,012,866	98.94	100.19
Non-interest income	7,006,055	7,100,625	9,733,329	7,559,691	6,923,862	-1.33	58.71
Adjusted operating income (tax equivalent)	8,031,020	7,615,835	10,251,365	8,309,754	7,936,728	5.45	63.02
Overhead expense	6,435,162	6,255,944	8,527,426	6,966,658	6,530,907	2.86	53.95
Provision for credit losses	126,307	-47,813	-58,417	253,977	5,483		573.10
Securities gains (losses)	0	608	608	1,292	0	-100.00	-100.00
Other tax equivalent adjustments	0	6,001	187,888	0	4	-100.00	-100.00
Pretax net operating income (tax equivalent)	1,469,953	1,415,471	1,972,320	1,090,507	1,400,604	3.85	101.11
Applicable income taxes	400,236	301,000	413,251	230,109	349,820	32.97	74.55
Tax equivalent adjustments	9,525	13,360	10,188	9,788	10,999	-28.71	-9.03
Applicable income taxes (tax equivalent)	409,761	314,360	423,439	239,897	360,819	30.35	70.90
Minority interest	-3,310	10,177	12,208	-11,789	-13,032		
Net income before discontinued operations, net of minority interest	1,063,502	1,090,934	1,536,673	862,399	1,052,817	-2.51	117.19
Discontinued operations, net of applicable income taxes	0	0	0	0	0		
Net income attributable to holding company	1,063,502	1,090,934	1,536,673	862,399	1,052,817	-2.51	117.19
Memoranda		<u>, </u>					
Net income - holding company and noncontrolling (minority) interest	1,060,192	1,101,111	1,548,881	850,610	1,039,785	-3.72	115.85
Investment securities income (tax equivalent)	145,588	64,303	86,304	88,807	75,963	126.41	477.30
US Treasury and agency securities (excluding mortgage-backed securities)	42,735	1,893	2,207	1,197	3,026	2157.53	12006.23
Mortgage-backed securities	91,719	62,315	83,928	87,183	70,516	47.19	300.64
All other securities	11,134	95	169	427	2,421	11620.46	464.36
Cash dividends declared	223,246	161,947	239,272	210,883	199,125	37.85	131.66
Common	223,246	161,947	239,272	210,883	199,125	37.85	131.66
Preferred	0	0	0	0	0		

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

City/State

Relative Income Statement and Margin Analysis

	0	9/30/2022		09	9/30/2021		12	2/31/2021		1:	2/31/2020		1	2/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Average Assets	Dilo	11 661 # 3	1 01	DITO	1 661 # 3	1 01	DITIO	11 661 # 3	1 00	БПС	11 001 # 3	1 00	DITO	11 001 # 3	1 00
_	2.21	1		1.45	l 1		1.12			1.97	1		3.28	1	т —
Interest income (tax equivalent)	0.46			0.26			0.25			0.35			0.67		
Less: Interest expense															-
Equals: Net interest income (tax equivalent)	1.75			1.19			0.87			1.61			2.61		
Plus: Non-interest income	11.95			16.41			16.31			16.24			17.84		
Equals: adjusted operating income (tax equivalent)	13.70			17.60			17.18			17.85			20.46		
Less: Overhead expense	10.98			14.46			14.29			14.97			16.83		
Less: Provision for credit losses	0.22	_		-0.11			-0.10			0.55			0.01		
Plus: Realized gains (losses) on held-to-maturities securities	0			0			0			0			0		
Plus: Realized gains (losses) on available-for-sale securities	0			0			0			0			0		
Plus: other tax equivalent adjustments	0			0.01			0.31			0			0		
Equals: Pretax net operating income (tax equivalent)	2.51			3.27			3.30			2.34			3.61		
	0.70			0.70			0.74			0.50			0.00		_
Less: Applicable income taxes (tax equivalent)	0.70			0.73			0.71			0.52			0.93		—
Less: Minority interest	-0.01			0.02			0.02			-0.03			-0.03		
Equals: Net operating income	1.81			2.52			2.57			1.85			2.71		
Plus: Net extraordinary items	0	1		0			0			0		1 1	0	1	
Equals: Net income	1.81			2.52			2.57			1.85			2.71		
Memo: Net income (last four quarters)	2.01			2.50			2.57			1.85			2.71		-
, ,	1.81			2.55			2.60			1.83			2.68		
Net income–BHC and noncontrolling (minority) interest	1.01			2.55			2.00			1.03			2.00		
Margin Analysis															
Average earning assets / Average assets	74.41			71.51			72.07			75.32			79.30		
Average interest-bearing funds / Average assets	58.62			57.98			57.44			64.37			64.16		
Interest income (tax equivalent) / Average earning assets	2.96			2.03			1.55			2.61			4.14		
Interest expense / Average earning assets	0.61	_		0.36			0.35			0.47			0.85		t
Net interest income (tax equivalent) / Average earning assets	2.35	_		1.67			1.20			2.14			3.29		
Yield or Cost											1			1	
Total loans and leases (tax equivalent)	3.39			2.59			1.92			3.01			4.19		
Interest-bearing bank balances	1.02			0.24			0.22			0.74			3.61		
Federal funds sold and reverse repos	9.03	_		2.18			2.16			5.68			4.76		
Trading assets	5			2.82			3.12			3.65			3.48		
Total earning assets	2.94			2			1.96			2.58			4.10		
Investment securities (tax equivalent)	1.10			0.77			0.68			1.52	1		2.45	1	
· · · · · · · · · · · · · · · · · · ·	0.72			0.08			0.04			0.40			3.06		-
US Treasury and agency securities (excluding mortgage-backed securities)													2.33		
Mortgage-backed securities	1.34			1.01			1.01			1.39					-
All other securities	7.33			87.96			117.36			304.69			1,790.06		
Interest-bearing deposits	0.40			0.08			0.07			0.12			0.51		
Time deposits of \$250K or more	1.07			1.64			1.58			2.03	1		2.36	1	
Time deposits of \$250K of more Time deposits < \$250K	1.64			1.91			1.94			1.99	1		2.10	1	\vdash
Other domestic deposits	0.37			0.02			0.02			0.04			0.46		
·	0.37			0.02			0.02	1		0.04	1		0.40	1	\vdash
Foreign deposits															_
Federal funds purchased and repos	7.13			1.27			1.25			4			10.46		
Other borrowed funds and trading liabilities	3.32			3.31			3.30			3.39			3.50		
All interest-bearing funds	0.78			0.45			0.43			0.55	1		1.05	1	
/ III Interest bearing fulles	0.70	1		0.73			0.73	1	L	0.00	1		1.00	1	

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

SAINT PETERSBURG, FL

RAYMOND JAMES FINANCIAL, INC.

BHC Name

City/State

FR BHCPR

Non-interest Income and Expenses

Dollar Amount in Thousands	09/3	0/2022	09	9/30/2021		12	/31/2021		12/31/2020	1	2/31/2019
Non-interest Income and Expenses											
Total non-interest income		7,006,055		7,10	00,625		9,733,3	29	7,559,69	91	6,923,86
Fiduciary activities income		51,882		5	52,454		71,0	11	55,92	21	48,92
Service charges on deposit accounts - domestic		443			4			6		9	1
Trading revenue		64,502			16,476		63,5	000	76,5	22	81,80
Investment banking fees and commissions		6,972,850		6,78	36,660		9,287,8	35	7,212,3	32	6,559,37
Insurance activities revenue		46,417			13,280		59,4	23	53,4	31	55,41
Venture capital revenue		8,621		5	50,701		56,1	37	-1,40	08	7,09
Net servicing fees		201			-50			-21	-	31	14
Net securitization income		0			0			0		0	
Net gains (losses) on sales of loans, OREO, other assets		4,089			8,904		10,8	72	4,8	41	3,34
Other non-interest income		-142,950		11	12,196		184,5	66	158,0	74	167,72
Total overhead expenses		6,435,162		6,25	55,944		8,527,4	26	6,966,6	58	6,530,90
Personnel expense		3,057,077		3,07	72,809		4,246,3	91	3,561,42	20	3,264,82
Net occupancy expense		196,215		17	76,543		236,2	37	228,43	35	227,68
Goodwill impairment losses		0			0			0		0	19,72
Amortization expenses and impairment loss (other intangible assets)		29,082		1	12,133		16,2	29	12,18	32	13,68
Other operating expenses		3,152,788		2,99	94,459		4,028,5	69	3,164,62	21	3,004,99
Fee income on mutual funds and annuities		1,128,771		1,24	14,796		1,664,5	77	1,373,7	19	1,403,48
Memoranda											
Assets under management in proprietary mutual funds and annuities		15.220.982		20.58	34,047		20,664,9	168	19,995,68	30	17,294,64
Number of equivalent employees		13,818			13,029		13,0		12,5		13,10
Average personnel expense per employee		221.24			235.84		325		283.8		249.1
Average assets per employee		5,657.55			127.42		4,580		3,710.8		2,960.5
Average assets per employee		0,007.00		-1,-	721.72		4,000	.00	0,7 10.0	J1	2,300.0
	BHC P	eer#9 Pct	BHC	Peer # 9	Pct	BHC	Peer# 9 P	ct BHC	Peer # 9 Po	t BHC	Peer # 9 Pc
Analysis Detics										-	
Analysis Ratios Mutual fund fee income / Non-interest income	16.11		17.53			17.10		18.17	,	20.27	
	80.22		82.22			81.77		83.94		82.40	
Overhead expenses / Net Interest Income + non-interest income	00.22		02.22			01.77		03.94		02.40	
Percent of Average Assets				1							
Total overhead expense	10.98		14.46			14.29		14.97		16.83	
Personnel expense	5.21		7.10			7.12		7.65		8.41	
Net occupancy expense	0.33		0.41			0.40		0.49		0.59	
Other operating expenses	5.43		6.95			6.78		6.82		7.83	
Overhead less non-interest income	-0.97		-1.95			-2.02		-1.27	7	-1.01	
Percent of Adjusted Operating Income (Tax Equivalent)											
Total overhead expense	80.13		82.14			83.18		83.84	1	82.29	
Personnel expense	38.07		40.35			41.42		42.86	6	41.14	
Net occupancy expense			40.55							2.87	
Net occupancy expense	2.44		2.32			2.30		2.75	5	2.07	
	2.44 39.62					2.30 39.46		2.75 38.23		38.28	1
Other operating expenses			2.32						3	_	
Other operating expenses	39.62		2.32 39.48			39.46		38.23	7	38.28	
Other operating expenses	39.62 87.24		2.32 39.48 93.24			39.46 94.95		38.23 90.97	7	38.28 87.24	
Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts	39.62 87.24 0.65		2.32 39.48 93.24 0.69			39.46 94.95 0.69		38.23 90.97 0.67	7	38.28 87.24 0.62	
Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue.	39.62 87.24 0.65 0.01		2.32 39.48 93.24 0.69			39.46 94.95 0.69		38.23 90.97 0.67	3 7 7 7 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	38.28 87.24 0.62	
Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts	39.62 87.24 0.65 0.01 0.80		2.32 39.48 93.24 0.69 0			39.46 94.95 0.69 0		38.23 90.97 0.67 (3 7 7 7 7 7 9 9 9 9 9 9 9 9 9 9 9 9 9 9	38.28 87.24 0.62 0 1.03	
Other operating expenses Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions.	39.62 87.24 0.65 0.01 0.80 86.82		2.32 39.48 93.24 0.69 0 0.61 89.11			39.46 94.95 0.69 0 0.62 90.60		38.23 90.97 0.67 (0.92 86.79	3	38.28 87.24 0.62 0 1.03 82.65	
Other operating expenses Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue.	39.62 87.24 0.65 0.01 0.80 86.82 0.58		2.32 39.48 93.24 0.69 0 0.61 89.11			39.46 94.95 0.69 0 0.62 90.60 0.58		38.23 90.97 0.67 (0.92 86.79	3	38.28 87.24 0.62 0 1.03 82.65 0.70	
Other operating expenses Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue	39.62 87.24 0.65 0.01 0.80 86.82 0.58 0.11		2.32 39.48 93.24 0.69 0 0.61 89.11 0.57 0.67			39.46 94.95 0.69 0 0.62 90.60 0.58 0.55		38.23 90.97 0.67 (0.92 86.79 0.64	3 7 7 7 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	38.28 87.24 0.62 0 1.03 82.65 0.70	
Other operating expenses Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue Net servicing fees	39.62 87.24 0.65 0.01 0.80 86.82 0.58 0.11		2.32 39.48 93.24 0.69 0 0.61 89.11 0.57 0.67			39.46 94.95 0.69 0 0.62 90.60 0.58 0.55		38.23 90.97 0.67 (0.92 86.79 0.64 -0.02	3	38.28 87.24 0.62 0 1.03 82.65 0.70 0.09	
Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue Net servicing fees Net securitization income Net gain (loss) - sales of loans, OREO, and other assets	39.62 87.24 0.65 0.01 0.80 86.82 0.58 0.11		2.32 39.48 93.24 0.69 0 0.61 89.11 0.57 0.67			39.46 94.95 0.69 0 0.62 90.60 0.58 0.55		38.23 90.97 0.67 (0.92 86.79 0.64 -0.02	3	38.28 87.24 0.62 0 1.03 82.65 0.70 0.09	
Other operating expenses. Total non-interest income. Fiduciary activities income. Service charges on domestic deposit accounts. Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue. Net servicing fees. Net securitization income.	39.62 87.24 0.65 0.01 0.80 86.82 0.58 0.11 0		2.32 39.48 93.24 0.69 0 0.61 89.11 0.57 0.67 0			39.46 94.95 0.69 0 0.62 90.60 0.58 0.55 0		38.23 90.97 0.67 0.92 86.79 0.64 -0.02	3	38.28 87.24 0.62 0 1.03 82.65 0.70 0.09 0	
Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions Insurance activities revenue. Venture capital revenue Net servicing fees Net securitization income Net gain (loss) - sales of loans, OREO, and other assets Other non-interest income	39.62 87.24 0.65 0.01 0.80 86.82 0.58 0.11 0 0 0.05		2.32 39.48 93.24 0.69 0 0.61 89.11 0.57 0 0 0 0.12			39.46 94.95 0.69 0 0.62 90.60 0.58 0.55 0 0		38.23 90.97 0.67 (0.92 86.75 0.64 -0.02 (0.00 1.90	3	38.28 87.24 0.62 0 1.03 82.65 0.70 0.09 0 0 0.04 2.11	

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FR BHCPR Page 5 of 23

Assets

Г			<u> </u>			Percent Change		
Dollar Amount in Thousands	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year	
Real estate loans	14,336,263	8.553.195	8,962,694	7,946,060	7,923,273	67.61	154.34	
Commercial and industrial loans	15,453,990	9,286,030	9,580,580	8,100,720	8,195,724	66.42	109.58	
Loans to individuals	10,283,811	4,951,408	5,296,200	3,631,132	2,837,838	107.69	393.82	
Loans to depository institutions and acceptances of other banks	0	0	0	0	0			
Agricultural loans.	186	0	0	0	0			
Other loans and leases.	7,473,512	6,153,832	6,540,126	5,887,626	6,029,190	21.44	33.83	
Less: Unearned income.	0	0	0	0	0			
Loans and leases, net of unearned income	47,547,762	28,944,465	30,379,600	25,565,538	24,986,025	64.27	129.95	
Less: Allowance for loan and lease losses	439,056	353,428	342,859	409,061	226,003	24.23	120.17	
Net loans and leases	47,108,706	28,591,037	30,036,741	25,156,477	24,760,022	64.77	130.05	
Debt securities that reprice or mature in over 1 year	9,526,648	8,293,761	8,514,318	7,975,737	3,168,884	14.87	373.68	
Mutual funds and equity securities	10,906	3.393	3.554	4.598	11,744	221.43	-93.80	
Subtotal	56,646,260	36.888.191	38,554,613	33,136,812	27,940,650	53.56	149.93	
Interest-bearing bank balances	12,534,281	11,541,537	12,704,154	4,717,924	3,570,449	8.60	299.47	
Federal funds sold and reverse repos.	373,191	279,358	203,758	162,298	326,191	33.59	-31.24	
Debt securities that reprice or mature within 1 year	937,028	5,759,583	10,070,353	627,254	150,658	-83.73	671.13	
Trading assets	1,270,322	609,609	369,738	386,410	632,048	108.38	125.13	
Total earning assets.	71,761,082	55,078,278	61,902,616	39,030,698	32,619,996	30.29	165.48	
Non-interest-bearing cash and due from depository institutions	980,268	765,027	808,470	751,789	693,291	28.14	49.89	
Premises, fixed assets, and leases.	748,078	703,078	692,425	629,120	614,972	6.40	134.70	
Other real estate owned.	569	378	378	751	2,928	50.53	-87.97	
Investment in unconsolidated subsidiaries	5,463	5.515	5,515	5,556	5,533	-0.94	1.90	
Intangible and other assets	7,455,224	5,338,915	5,051,435	13,239,233	6,217,275	39.64	8.52	
Total assets	80,950,684	61,891,191	68,460,839	53,657,147	40,153,995	30.80	132.06	
Quarterly average assets	84,408,190	59,930,653	65,670,488	51,503,565	39,933,483	40.84	144.84	
Average loans and leases (YTD).	38,763,524	27,382,860	28.000.533	24,984,937	24,336,025	41.56	94.39	
- ' '	55,1 55,52			_ ,,== ,,== .	,,]			
Memoranda	137,131	145,180	229,836	209,679	204,536	-5.54	91.79	
Loans held-for-sale	47,410,631	28,799,285	30,149,764	25,355,859	24,781,489	64.62	130.09	
	7,467,639	5,310,541	5,557,505	4,903,138	4,725,471	40.62	135.91	
Real estate loans secured by 1–4 family	5,145,832	2,295,924	2,442,175	2,142,005	2,375,990	124.13	181.87	
Commercial real estate loans	547,265	192,380	160,392	230,383	174,552	184.47	392.76	
Construction and land development	1,167,787	583,937	688,301	511,114	527,167	99.99	288.14	
Multifamily Nonfarm nonresidential	3,430,780	1,519,607	1,593,482	1,400,508	1,674,271	125.77	142.68	
Real estate loans secured by farmland.	1,284	1,519,007	1,333,402	1,400,300	15,933	120.77	-92.15	
Total investment securities	10,474,582	14,056,737	18,588,225	8,607,589	3,331,286	-25.48	353.74	
U.S. Treasury securities.	1,564,433	5,753,383	10,052,094	618,508	107,621	-72.81	2933.67	
US agency securities (excluding mortgage-backed securities)	582,135	0,700,000	0	010,000	0	72.01	2000.01	
Municipal securities	4,569	153	154	156	144	2886.27	12954.29	
Mortgage-backed securities	7,936,647	8,299,808	8,532,423	7,984,327	3,211,777	-4.38	281.37	
Asset-backed securities	221,896	0	0	0	0		201101	
Other debt securities	153,996	0	0	0	0		405152.63	
Mutual funds and equity securities	10,906	3,393	3,554	4,598	11,744	221.43	-93.80	
Available-for-sale securities	10,463,676	14,053,344	18,584,671	8,602,991	3,319,542	-25.54	353.26	
U.S. Treasury securities.	1,564,433	5,753,383	10,052,094	618,508	107,621	-72.81	2933.67	
US agency securities (excluding mortgage-backed securities)	582,135	0, 30,000	0	0	0		2000.01	
Municipal securities	4,569	153	154	156	144	2886.27	12954.29	
Mortgage-backed securities .	7,936,647	8,299,808	8,532,423	7,984,327	3,211,777	-4.38	281.37	
Asset-backed securities	221,896	0	0	0	0	50		
Other debt securities	153,996	0	0	0	0		405152.63	
Mutual funds and equity securities	0	0	0	0	0		-100.00	
Held-to-maturity securities appreciation (depreciation)			•	•				
Available-for-sale securites appreciation (depreciation)	-1,191,301	-7,424	-78,725	94,830	26,668			
Structured notes, fair value	0	0	0	04,000	0			
Pledged securities	119,802	92,036	106,748	124,463	119,450	30.17	132.31	
loagoa socuitios	110,002	52,000	100,740	127,400	110,700	50.17	102.01	

SAINT PETERSBURG, FL

City/State

3815157 RSSD Number

9

FR BHCPR Page 6 of 23

Liabilities and Changes in Capital

				40/04/0000		Percent	Change
Dollar Amount in Thousands	09/30/2022	09/30/2021	12/31/2021			1-Year	5-Year
Demand deposits	795,316	37,984	36,379	17,860	17,599	1993.82	3588.34
NOW, ATS and transaction accounts	5,117,133	236,412	237,242	157,958	5,854	2064.50	98363.21
Time deposits less brokered deposits < \$250K	412,363	5,658	165,262	6,462	7,740	7188.14	6207.17
MMDA and other savings accounts	44,447,647	31,342,348	33,029,653	26,702,382	21,896,156	41.81	155.58
Other non-interest-bearing deposits	0	0	0	0	0		
Core deposits	50,772,459	31,622,402	33,468,536	26,884,662	21,927,349	60.56	191.39
Time deposits of \$250K or more	136,053	90,297	90,516	71,255	105,467	50.67	81.58
Foreign deposits	0	0	0	0	0		
Federal funds purchased and repos.	294,581	204,886	202,990	233,255	200,010	43.78	-51.30
Secured federal funds purchased	0	0	0	0	0		
Commercial paper	0	0	0	0	0		
Other borrowings w/remaining maturity of 1 year or less	350,686	850,420	420	863,521	882,651	-58.76	-42.62
Other borrowings w/remaining maturity over 1 year	3,463,712	2,495,529	3,339,029	2,416,498	1,917,478	38.80	41.15
Brokered deposits < \$250K	449,501	782,200	533,616	834,292	942,244	-42.53	92.74
Noncore funding	4,694,533	4,423,332	4,166,571	4,418,821	4,047,850	6.13	18.01
Trading liabilities	836,146	175,893	170,669	152,354	209,939	375.37	277.58
Subordinated notes and debentures + trust preferred securities	0	0	0	0	0		
Other liabilities	15,215,371	17,366,391	22,002,992	14,763,513	7,066,359	-12.39	101.10
Total liabilities	71,518,509	53,588,018	59,808,768	46,219,350	33,251,497	33.46	145.01
	<u> </u>	<u> </u>	•		<u>.</u>		
Equity Capital							
Perpetual preferred stock (including surplus)	119,832	0	0	0	0		
Common stock	2,480	2,391	2,392	1,591	1,586	3.72	60.83
Common surplus	2,986,864	2,088,245	2,054,602	1,995,798	1,921,893	43.03	81.53
Retained earnings	8,842,363	7,632,114	8,002,107	6,703,125	6,086,721	15.86	103.74
Accumulated other comprehensive income	-982,077	-41,259	-86,520	16,511	-5,036		
Other equity capital components	-1,511,633	-1,436,657	-1,372,688	-1,353,904	-1,163,048		
Total holding company equity capital	9,457,829	8,244,834	8,599,893	7,363,121	6,842,116	14.71	69.44
Noncontrolling (minority) interest in subsidiaries	-25,654	58,339	52,178	74,676	60,382		
Total equity capital, including minority interest	9,432,175	8,303,173	8,652,071	7,437,797	6,902,498	13.60	65.67
3 4 7 10 10 10 10 10 10 10 10 10 10 10 10 10	·		·	· ·			
Total liabilities and capital	80,950,684	61,891,191	68,460,839	53,657,147	40,153,995	30.80	132.06
	, , ,	, , ,	, , ,	, , , ,	<u> </u>		
Memoranda							
Non-interest-bearing deposits	795,316	37,984	36,379	17,860	17,599	1993.82	3588.34
Interest-bearing deposits	50,562,697	32,456,915	34,056,289	27,772,349	22,957,461	55.78	185.49
Total deposits	51,358,013	32,494,899	34,092,668	27,790,209	22,975,060	58.05	189.63
Long-term debt that reprices within 1 year	850,000	850,000	850,000	850,000	875,000	0.00	0.00
		-	•				
Changes in Holding Company Equity Capital							
Equity capital, previous year-end as amended	8,599,893	7,363,121	7,363,121	6,842,116	6,141,906		
Accounting restatements	0	0	0	0	0		
Net income	1,063,502	1,090,934	1,536,673	862,399	1,052,817		
Net sale of new perpetual preferred stock	0	0	0	0	0		
Net sale of new common stock	150,152	120,104	159,824	153,892	161,699		
Sale of treasury stock	0	0	0	0	0		
Less: Purchase of treasury stock	163,056	109,608	119,002	270,839	313,486		
Changes incident to business combinations	926,141	0	0	0	0		
Less: Dividends declared	223,246	161,947	239,272	210,883	199,125		
Change in other comprehensive income	-895,557	-57,770	-103,031	21,547	33,804		
Changes in debit to ESOP liability	0	0	0	0	0		
Other adjustments to equity capital	0	0	1,580	-35,111	-35,499		
Holding company equity capital, ending balance	9,457,829	8,244,834	8,599,893	7,363,121	6,842,116		
Libraria company equity capital, enamy balance	5, 101,025	5,211,004	3,000,000	1,000,121	0,012,110		

SAINT PETERSBURG, FL

City/State

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FR BHCPR Page 7 of 23

Percent Composition of Assets

	09/30/2022			09	0/30/2021		12	2/31/2021		12	2/31/2020		12	2/31/2019	$\overline{}$
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Total Assets															
Real estate loans	17.71			13.82			13.09			14.81			19.73		
Commercial and industrial loans	19.09			15			13.99			15.10			20.41		
Loans to individuals	12.70			8			7.74			6.77			7.07		
Loans to depository institutions and acceptances of other banks	0			0			0			0			0		
Agricultural loans	0			0			0			0			0		
Other loans and leases	9.23			9.94			9.55			10.97			15.02		
Net loans and leases	58.19			46.20			43.87			46.88			61.66		
Debt securities over 1 year	11.77			13.40			12.44			14.86			7.89		
Mutual funds and equity securities	0.01			0.01			0.01			0.01			0.03		
Subtotal	69.98			59.60			56.32			61.76			69.58		
Interest-bearing bank balances	15.48			18.65			18.56			8.79			8.89		
Federal funds sold and reverse repos	0.46			0.45			0.30			0.30			0.81		
Debt securities 1 year or less	1.16			9.31			14.71			1.17			0.38		
Trading assets	1.57			0.98			0.54			0.72			1.57		
Total earning assets	88.65			88.99			90.42			72.74			81.24		
Non-interest cash and due from depository institutions	1.21			1.24			1.18			1.40			1.73		
Other real estate owned	0			0			0			0			0.01		
All other assets	10.14			9.77			8.40			25.86			17.04		
Memoranda											1			1	
Short-term investments	17.10			28.41			33.56			10.26			10.08		
U.S. Treasury securities.	1.93			9.30			14.68			1.15			0.27		
US agency securities (excluding mortgage-backed securities)	0.72			0			0			0			0		
Municipal securities	0.01			0			0			0			0		
Mortgage-backed securities	9.80			13.41			12.46			14.88			8		
Asset-backed securities	0.27			0			0			0			0		
Other debt securities	0.19			0			0			0			0		
Loans held-for-sale	0.17			0.23			0.34			0.39			0.51		
Loans held for investment	58.57			46.53			44.04			47.26			61.72		
Real estate loans secured by 1–4 family	9.22			8.58			8.12			9.14			11.77		
Revolving	0.03			0.03			0.03			0.04			0.06		
Closed-end, secured by first liens	9.20			8.55			8.09			9.10			11.70		
Closed-end, secured by junior liens	0			0 74			0			0			0		
Commercial real estate loans	6.36			3.71			3.57			3.99			5.92		
Construction and land development	0.68			0.31			0.23			0.43			0.43		
Multifamily	1.44			0.94			1.01			0.95			1.31		
Nonfarm nonresidential	4.24			2.46			2.33			2.61			4.17		
Real estate loans secured by farmland	0			0			0			0			0.04		

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9

FR BHCPR Page 7A of 23

Loan Mix and Analysis of Concentrations of Credit

	09/30/2022		0	9/30/2021		12/31/2021		12/31/2020			12	2/31/2019		
		Peer # 9 Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Loan Mix, Percent of Gross Loans and Leases			_											
Real estate loans	30.15		29.55			29.50			31.08			31.71		
Real estate loans secured by 1–4 family			18.35			18.29			19.18			18.91		
Revolving			0.07			0.07			0.08			0.10		1
Closed-end			18.28			18.23			19.10			18.81		
Commercial real estate loans			7.93			8.04			8.38			9.51		
Construction and land development	. 1.15		0.66			0.53			0.90			0.70		1
1–4 family			0.03			0.04			0.11			0.04		
Other			0.63			0.49			0.79			0.66		
Multifamily	2.46		2.02			2.27			2			2.11		
Nonfarm nonresidential			5.25			5.25			5.48			6.70		
Owner-occupied	0.41		0			0			0			0		
Other	6.80		5.25			5.25			5.48			6.70		1
Real estate loans secured by farmland			0			0			0			0.06		
Loans to depository institutions and acceptances of other banks			0			0			0			0		
Commercial and industrial loans			32.08			31.54			31.69			32.80		
Loans to individuals			17.11			17.43			14.20			11.36		
Credit card loans			0			0			0			0		
Agricultural loans			0			0			0			0		
Other loans and leases			21.26			21.53			23.03			24.13		
(CECL transition adjusted) Real estate loans			109.91			109.51			114.39			122.72		
Real estate loans secured by 1–4 family			68.24			67.90			70.58			73.19		└
Revolving			0.26			0.25			0.30			0.40		
Closed-end			67.99			67.65			70.29			72.79		
Commercial real estate loans			29.50			29.84			30.83			36.80		
Construction and land development			2.47			1.96			3.32			2.70		
1–4 family			0.12			0.14			0.40			0.15		-
Other			2.35			1.82			2.92			2.55		<u> </u>
Multifamily			7.50			8.41			7.36			8.16		
Nonfarm nonresidential			19.53			19.47			20.16			25.93		-
Owner-occupied			0			0			00.46			0 05.00		-
Other			19.53			19.47			20.16			25.93 0.25		-
Real estate loans secured by farmland			0			0			0			0.25		-
Loans to depository institutions and acceptances of other banks														
Commercial and industrial loans			119.33 63.63			117.06 64.71			116.61 52.27			126.94		-
Loans to individuals			03.03			04.71			<u>52.27</u>			43.95		-
Credit card loans			0			0			0			0		-
Agricultural loans			79.08			79.91			84.75			93.38		├
Other loans and leases	65.79		79.08			79.91			04.75			93.38		
Supplemental														
Non-owner occupied CRE loans / Gross loans	. 11.37		8.91			8.98			9.34			10.08		Ь
Non-owner occupied CRE loans / Tier 1 capital + ALLL														
(CECL transition adjusted)			33.13	-		33.32			34.38			39		<u> </u>
Total CRE loans / Tier 1 capital + ALLL (CECL transition adjusted)	. 62.80		33.13			33.32			34.38			39		<u></u>

SAINT PETERSBURG, FL

City/State

3815157

Dist 9

FR BHCPR Page 8 of 23

Liquidity and Funding

	09/30/2022	09/	/30/2021	12/31/2021		12/31/2020	12	/31/2019
			Peer # 9 Pct	BHC Peer # 9	Pct BH			Peer # 9 Pct
Percent of Total Assets								
Short-term investments	17.10	28.41		33.56		0.26	10.08	
Liquid assets	30.62	44.03		47.72	2	7.25	21.27	
Investment securities	12.94	22.71		27.15	1	5.04	8.30	
Net loans and leases	58.19	46.20		43.87	4	5.88	61.66	
Net loans, leases and standby letters of credit	58.31	46.23		43.91	4	5.94	61.77	
Core deposits	62.72	51.09		48.89	5	0.10	54.61	
Noncore funding	5.80	7.15		6.09		3.24	10.08	
Time deposits of \$250K or more	0.17	0.15		0.13		0.13	0.26	
Foreign deposits	0	0		0		0	0	
Federal funds purchased and repos	0.36	0.33		0.30		0.43	0.50	
Secured federal funds purchased	0	0		0		0	0	
Net federal funds purchased (sold)	-0.10	-0.12		0		0.13	-0.31	
Commercial paper	0	0		0		0	0	
	0.40	1						
Other borrowings w/remaining maturity of 1 year or less	0.43	1.37		0		1.61	2.20	
Earning assets that reprice within 1 year	64.22	62.06		64.76		3.70	63.12	
Interest-bearing liabilities that reprice within 1 year	0.74	0.47		0.44		0.38	0.83	
Long-term debt that reprices within 1 year	1.05	1.37		1.24		1.58	2.18	
Net assets that reprice within 1 year	62.43	60.22		63.08	5	5.73	60.11	
Other Liquidity and Funding Ratios								
Net noncore funding dependence	-16.15	-35.67		-48.79		3.29	0	
Net short-term noncore funding dependence	-22.94	-44.01		-58.39		2.70	-9.43	
Short-term investment / Short-term noncore funding	1.629.26	1,307.90		4.914.23		1.26	286.76	
Liquid assets - short-term noncore funding / Nonliquid assets	42.63	74.78		89.98		4.13	22.55	
Net loans and leases / Total deposits	91.73	87.99		88.10		0.52	107.77	
Net loans and leases / Core deposits	92.78	90.41		89.75		3.57	112.92	
Held-to-maturity securities appreciation (depreciation) / Tier 1 capital								
Available-for-sale securities appreciation (depreciation) / Tier 1 capital	-14.05	-0.10		-1		1.45	0.43	
Structured notes appreciation (depreciation) / Tier 1 capital								
(,, ,, ,, ,, ,	1	<u>'</u>	<u> </u>	<u>'</u>		<u> </u>	•	•
Percent of Investment Securities								
Held-to-maturity securities	0	0		0		0	0	
Available-for-sale securities	99.90	99.98		99.98	9	9.95	99.65	
U.S. Treasury securities	14.94	40.93		54.08		7.19	3.23	
US agency securities (excluding mortgage-backed securities)	5.56	0		0		0	0	
Municipal securities	0.04	0		0		0	0	
Mortgage-backed securities	75.77	59.05		45.90	9	2.76	96.41	
Asset-backed securities	2.12	0		0		0	0	
Other debt securities	1.47	0		0		0	0	
Mutual funds and equity securities	0.10	0.02		0.02		0.05	0.35	
Debt accounting 4 common land	0.05	40.07		E4.40		7 20	4.50	
Debt securities 1 year or less	8.95	40.97		54.18		7.29	4.52	
Debt securities 1 to 5 years	19.53	2.82		2.45		2.39	7.80	
Debt securities over 5 years	71.42	56.18		43.36		0.27	87.33	
Pledged securities	1.14	0.65		0.57		1.45	3.59	
Structured notes, fair value	0	0		0		0	0	
Percent Change from Prior Like Quarter								
Short-term investments	-21.25	252.24		317.22	3	6.08	-5.39	
Investment securities.	-25.48	81.22		115.95		3.39	14.39	
Core deposits	60.56	22.61		24.49		2.61	3.48	
Noncore funding	6.13	-0.70		-5.71		9.16	19.48	
recribere randing	0.10	-0.70		0.71			13.70	

SAINT PETERSBURG, FL

City/State

3815157

<u>9</u>

FR BHCPR Page 9 of 23

Derivatives and Off-Balance-Sheet Transactions

Dollar Amount in Thousands	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019
Loan commitments (reported semiannually, June/Dec)			21,700,090	15,882,785	12,791,008
Commit: Secured commercial real estate loans	985,764	458,713	467,275	487,012	559,244
Commit: Unsecured real estate loans	252,326	115,947	158,339	189,777	250,872
Credit card lines (reported semiannually, June/Dec)			0	0	0
Securities underwriting	0	0	0	2,720	0
Standby letters of credit	91,916	22,418	22,658	31,423	45,090
Commercial and similar letters of credit	1,425	0	0	0	0
Securities lent	161,846	68,485	62,143	57,862	229,490
Credit derivatives - notional amount (holding company as guarantor)	519,738	530,285	548,612	512,929	2,118
Credit derivatives - notional amount (holding company as beneficiary)	0	0	0	0	0
Credit derivative contracts w/ purchased credit protection-investment grade	410,954	353,600	400,283	363,455	0
Credit derivative contracts w/ purchased credit protection-noninvest grade	108,783	175,902	148,330	147,365	0
Derivative Contracts					
Interest rate futures and forward contracts	27,096,590	8,242,274	5,927,164	10,098,403	4,586,722
Written options contracts (interest rate)	0	0	0	0	0
Purchased options contracts (interest rate)	0	0	0	0	0
Interest rate swaps	14,415,477	9,436,884	8,884,959	9,755,552	9,388,430
Futures and forward foreign exchange	2,067,698	1,781,547	1,807,171	1,543,245	1,434,901
Written options contracts (foreign exchange)	0	0	0	0	0
Purchased options contracts (foreign exchange)	0	0	0	0	0
Foreign exchange rate swaps	0	0	0	0	22,874
Commodity and other futures and forward contracts	11,000	21,266	20,970	71,145	6,479
Written options contracts (commodity and other)	0	0	0	0	0
Purchased options contracts (commodity and other)	0	0	0	0	0
Commodity and other swaps	0	0	0	0	0
	BHC Peer # 9 Pct				

	ВНС	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	ВНС	Peer # 9	Pct
Percent of Total Assets								•				•			
Loan commitments (reported semiannually, June/Dec)							31.70			29.60			31.85		
Standby letters of credit	0.11			0.04			0.03			0.06			0.11		
Commercial and similar letters of credit	0			0			0			0			0		
Securities lent	0.20			0.11			0.09			0.11			0.57		
Credit derivatives - notional amount (holding company as guarantor)	0.64			0.86			0.80			0.96			0.01		
Credit derivatives - notional amount (holding company as beneficiary)	0			0			0			0			0		
Credit derivative contracts w/ purchased credit protection-investment grade	0.51			0.57			0.58			0.68			0		
Credit derivative contracts w/ purchased credit protection-noninvest grade	0.13			0.28			0.22			0.27			0		
Derivative contracts	53.85			31.48			24.31			40.01			38.45		
Interest rate contracts	51.28			28.56			21.64			37			34.80		
Interest rate futures and forward contracts	33.47			13.32			8.66			18.82			11.42		
Written options contracts (interest rate)	0			0			0			0			0		
Purchased options contracts (interest rate)	0			0			0			0			0		
Interest rate swaps	17.81			15.25			12.98			18.18			23.38		
Foreign exchange contracts	2.55			2.88			2.64			2.88			3.63		
Futures and forward foreign exchange contracts	2.55			2.88			2.64			2.88			3.57		
Written options contracts (foreign exchange)	0			0			0			0			0		
Purchased options contracts (foreign exchange)	0			0			0			0			0		
Foreign exchange rate swaps	0			0			0			0			0.06		
Equity, commodity, and other derivative contracts	0.01			0.03			0.03			0.13			0.02		
Commodity and other futures and forward contracts	0.01			0.03			0.03			0.13			0.02		
Written options contracts (commodity and other)	0			0			0			0			0		
Purchased options contracts (commodity and other)	0			0			0			0			0		
Commodity and other swaps	0			0			0			0			0		
Percent of Average Loans and Leases															
Loan commitments (reported semiannually, June/Dec)							77.50			63.57			52.56		

RAYMOND JAMES FINANCIAL, INC. SAINT PETERSBURG, FL

BHC Name City/State

3815157

ist 9

FR BHCPR Page 10 of 23

Derivative Instruments

Dollar Amount in Thousands	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019
Notional Amount					
Derivative contracts	43,590,765	19,481,971	16,640,264	21,468,345	15,439,406
Interest rate contracts	41,512,067	17,679,158	14,812,123	19,853,955	13,975,152
Foreign exchange contracts	2,067,698	1,781,547	1,807,171	1,543,245	1,457,775
Equity, commodity, and other contracts	11,000	21,266	20,970	71,145	6,479
Derivatives Position					
Futures and forwards	29,175,288	10,045,087	7,755,305	11,712,793	6,028,102
Written options.	0	0	0	0	0,020,102
Exchange-traded	0	0	0	0	0
Over-the-counter.	0	0	0	0	0
Purchased options	0	0	0	0	0
Exchange-traded	0	0	0	0	0
Over-the-counter.	0	0	0	0	0
Swaps	14,415,477	9.436.884	8,884,959	9,755,552	9.411.304
	, -,	-,,	-,,,	-,,	-, ,
Held for trading	0	0	0	0	0
Interest rate contracts	0	0	0	0	0
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	0	0	0	0	0
Non-traded	43,590,765	19,481,971	16,640,264	21,468,345	15,439,406
Interest rate contracts	41,512,067	17,679,158	14,812,123	19,853,955	13,975,152
Foreign exchange contracts	2,067,698	1,781,547	1,807,171	1,543,245	1,457,775
Equity, commodity, and other contracts	11,000	21,266	20,970	71,145	6,479
Derivative contracts (excluding futures and FX 14 days or less)	44,143,496	20,056,474	17,233,877	22,062,426	15,432,927
One year or less	32,034,649	10,760,226	8,470,893	12,290,773	6,278,397
Over 1 year to 5 years	4,329,594	3,527,619	3,289,154	3,904,780	2,849,855
Over 5 years	7,779,253	5,768,629	5,473,830	5,866,873	6,304,675
	504.000	240 504	202 222	440 405	277 200
Gross negative fair value (absolute value)	594,829	316,591	306,232	448,135	377,322
Gross positive fair value.	366,500	342,978	286,035	496,048	376,525
Held for trading	0	0	0	0	070.505
Non-traded	366,500	342,978	286,035	496,048	376,525
Current credit exposure on risk-based capital derivative contracts	366,500 42	342,978 712	286,035	496,048 792	357,900
Credit losses on derivative contracts	42	712	716	792	15
Past Due Derivative Instruments Fair Value					
30–89 days past due	0	0	0	0	0
90+ days past due	0	0	0	0	0
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SAINT PETERSBURG, FL

City/State

3815157 RSSD Number

Niet 9

FR BHCPR Page 11 of 23

Derivatives Analysis

	0	09/30/2022			9/30/2021		1:	2/31/2021		1:	2/31/2020		1:	2/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Notional Amount															
Interest rate contracts				90.75			89.01			92.48			90.52		
Foreign exchange contracts				9.14			10.86			7.19			9.44		
Equity, commodity, and other contracts	. 0.03			0.11			0.13			0.33			0.04		
		1			1			1							
Futures and forwards				51.56			46.61			54.56	1		39.04	-	
Written options				0			0			0	1		0	-	
Exchange-traded				0			0			0	1		0	-	
Over-the-counter				0			0			0	1		0	-	
Purchased options				0			0	+		0	1		0	-	
Exchange-traded				0			0	1		0			0	 	
Over-the-counter				0			0			0			0	 	
Swaps	. 33.07			48.44			53.39			45.44			60.96		
Held for trading	. 0			0			0			0	1		0		
Interest rate contracts				0			0			0			0		
Foreign exchange contracts				0			0			0			0		
Equity, commodity, and other contracts	1			0			0			0			0	 	
Equity, commonty, and other contracts											1				
Non-traded	. 100			100			100			100	1		100		
Interest rate contracts				90.75			89.01			92.48			90.52		
Foreign exchange contracts				9.14			10.86			7.19			9.44		
Equity, commodity, and other contracts				0.11			0.13			0.33			0.04		
Derivative contracts (excluding futures and forex 14 days or less)				102.95			103.57			102.77			99.96		
One year or less				55.23			50.91			57.25			40.66		
Over 1 year to 5 years				18.11			19.77			18.19	+		18.46		
Over 5 years				29.61			32.90			27.33	+		40.83		
Gross negative fair value (absolute value)				1.63			1.84			2.09			2.44		
Gross positive fair value	. 0.84			1.76			1.72			2.31			2.44		
Personal of Time 4 Comitted															
Percent of Tier 1 Capital	. 0.07	1		0.04	ı		0.04	1		0.07			0.06		
Gross negative fair value, absolute value (X)				0.04			0.04			0.07	+		0.06	+	
Gross positive fair value (X)		_		0.03			0.04			0.08	+		0.06	+	
Held for trading (X)				0.05			0.04			0.08			0.06	+ +	
Non-traded (X)				0.05			0.04			0.08			0.06	+ +	
Credit losses on derivative contracts				0.03			0.04			0.00	1		0.00	+	-
Credit losses on derivative contracts				0.01			0.01			0.01			0	<u> </u>	
Past Due Derivative Instruments Fair Value															
30–89 days past due	. 0			0			0			0			0		
90+ days past due				0			0			0	1		0		
y- F		1									<u> </u>			·	
Other Ratios															
Current credit exposure / Risk-weighted assets	. 0.83			1.15			0.94			1.78			1.42		
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SAINT PETERSBURG, FL

City/State

3815157

9

FR BHCPR Page 12 of 23

Allowance and Net Loan and Lease Losses

Dollar Amount in Thousands	09/30/2022	0	9/30/2021	1:	2/31/2021	12/	/31/2020	12	/31/2019
Change: Allowance for Loan and Lease Losses excluding ATTR		<u> </u>							
Beginning balance	342,8	59	409,061		409,061		226,003		229,49
Gross losses	33,0	09	17,942		19,773		108,844		10,88
Write-downs, transfers to loans held-for-sale	2,0	75	3,439		5,171		87,022		2,50
Recoveries	7,0	49	2,146		2,734		2,431		1,20
Net losses	25,9	60	15,796		17,039		106,413		9,6
Provision for loan and lease losses	120,1		-40,028		-49,403		253,977		5,48
Adjustments	1,9		191		240		35,494		64
Ending balance	439,0	56	353,428		342,859		409,061		226,0
Manage Allegated transfer sight records (ATDD)		96	147		139		136		20
Memo: Allocated transfer risk reserve (ATRR)		96	147		139		136		
	BHC Peer # 9 Po	t BHC	Peer # 9 Pct	BHC	Peer # 9 Pct	BHC	Peer # 9 Pct	BHC	Peer # 9 Po
Analysis Ratios				ı					
Provision for loan and lease losses / Average assets	0.20	-0.09		-0.08		0.55		0.01	
Provision for loan and lease losses / Average loans and leases	0.41	-0.19		-0.18		1.02		0.02	
Provision for loan and lease losses / Net loan and lease losses	462.90	-253.41		-289.94		238.67		57.04	
Allowance for loan and lease losses / Total loans and leases not held for sale.	0.93	1.23		1.14		1.61		0.91	
Allowance for loan and lease losses / Total loans and leases not field for sale. Allowance for loan and lease losses / Total loans and leases	0.92	1.23		1.14		1.60		0.90	
Allowance for loan and lease losses / Net loans and leases losses (X)	12.68	16.78		20.12		3.84		23.51	
Allowance for loan and lease losses / Net loans and leases losses (x)	520.40	405.83		387.89		897.28		412.63	
	496.37	369.05		387.53		710.45		317.69	
ALLL / 90+ days past due + nonaccrual loans and leases	490.37	309.03		307.33		710.45		317.09	
Gross loan and lease losses / Average loans and leases	0.11	0.09		0.07		0.44		0.04	
Recoveries / Average loans and leases	0.02	0.01		0.01		0.01		0.01	
Net losses / Average loans and leases	0.09	0.08		0.06		0.43		0.04	
Write-downs, transfers to loans held-for-sale / Average loans and leases	0.01	0.01		0.02		0.35		0.01	
Recoveries / Prior year-end losses	35.65	1.97		2.51		22.34		8.10	
Earnings coverage of net loan and lease losses (X)	60.89	86.23		112.26		12.54		145.13	
		<u> </u>			<u> </u>				•
Net Loan and Lease Losses By Type									
Real estate loans	-0.01	0.14		0.10		0.01		0.06	
Real estate loans secured by 1–4 family	-0.01	-0.01		-0.01		-0.04		-0.01	
Revolving	0	0		0		0		0	
Closed-end	-0.01	-0.01		-0.01		-0.04		-0.01	
Commercial real estate loans	-0.02	0.55		0.39		0.14		0.22	
Construction and land development	0	0		0		0		0	
1–4 family	0	0		0	+	0		0	
Other	0	0		0		0		0	
Multifamily	0	0		0		0		0	
Nonfarm nonresidential	-0.04	0.83		0.59		0.22		0.32	
Owner-occupied	-0.01	0		0		0		0	
Other	-0.03	0.83		0.59		0.22		0.32	
Real estate loans secured by farmland	0							0	
Commercial and industrial large	0.24	0.05		0.05	T T	4 40	1 1	0.00	
Commercial and industrial loans	0.21	0.05		0.05	+ +	1.19		0.03	
Loans to individuals		_			+ + +				
Credit card loans	0	_							
Agricultural loans	U				++				
Loans to foreign governments and institutions					1 1				

SAINT PETERSBURG, FL

RAYMOND JAMES FINANCIAL, INC.

BHC Name

City/State

3815157

Diet 9

FR BHCPR Page 13 of 23

Past Due and Nonaccrual Assets

Dollar Amount in Thousands	09/30/2022		09/30/2021	12	2/31/2021	12	2/31/2020	1:	2/31/2019	
30+ Days Past Due and Nonaccrual Assets										
30–89 days past due loans and leases	4	,912	5,808		6,118		4,904		2	29,924
90+ days past due loans and leases	4	,066	8,644		47		11,974		1	6,319
Nonaccrual loans and leases	84	,388	87,124		88,427		45,604		5	54,820
Total past due and nonaccrual loans and leases	93	3,366	101,576		94,592		62,482		10	01,063
Restructured 30–89 days past due		62	0		0		732			0
Restructured 90+ days past due		0	0		0		0			700
Restructured nonaccrual	12	2,659	17,201		16,690		18,885		3	33,344
Total restructured loans and leases	12	2,721	17,201		16,690		19,617		3	34,044
30–89 days past due loans held for sale		169	3,337		0		0			0
90+ days past due loans held for sale		0	0,000		0		0			
Nonaccrual loans held for sale		0	0		0		0			
Total past due and nonaccrual loans held for sale		169	3,337		0		0			
Restructured loans and leases in compliance	17	7,606	7,681		7,373		8,520		1	9,205
Other real estate owned.		569	378		378		751			2,928
Other Assets										
30–89 days past due		0	0		0		0			
90+ days past due		0	0		0		0			C
Nonaccrual		0	0		0		0			0
Total other assets past due and nonaccrual		0	0		0		0			0
	BHC Peer # 9	Pct BH	C Peer # 9 Pct	BHC	Peer # 9 Pct	BHC	Peer # 9 Pct	ВНС	Peer # 9	Pct
Percent of Loans and Leases							1			
30–89 days past due loans and leases	0.01		0.02	0.02		0.02		0.12		
90+ days past due loans and leases	0.01		0.03	0		0.05		0.07		
Nonaccrual loans and leases.	0.18		0.30	0.29		0.18		0.22		
90+ days past due and nonaccrual loans and leases	0.19		0.33	0.29		0.23		0.28		
30-89 days past due restructured	0		0	0		0		0		
90+ days past due restructured	0		0	0		0		0		
Nonaccrual restructured	0.03		0.06	0.05		0.07		0.13		
Nonacciual restructureu	0.00		0.00	0.00		0.07	 	0.10		

Percent of Loans and Leases						
30–89 days past due loans and leases	0.01	0.02	0.02	0.02	0.12	
90+ days past due loans and leases	0.01	0.03	0	0.05	0.07	
Nonaccrual loans and leases	0.18	0.30	0.29	0.18	0.22	
90+ days past due and nonaccrual loans and leases	0.19	0.33	0.29	0.23	0.28	
30–89 days past due restructured	0	0	0	0	0	
90+ days past due restructured	0	0	0	0	0	
Nonaccrual restructured	0.03	0.06	0.05	0.07	0.13	
30–89 days past due loans held for sale	0	0.01	0	0	0	
90+ days past due loans held for sale	0	0	0	0	0	
Nonaccrual loans held for sale	0	0	0	0	0	
Percent of Loans and Leases and Other Assets						
30+ Days Past Due and Nonaccrual						
30–89 days past due assets	0.01	0.02	0.02	0.02	0.12	
90+ days past due assets	0.01	0.03	0	0.05	0.07	
Nonaccrual assets	0.18	0.30	0.29	0.18	0.22	
30+ days past due and nonaccrual assets	0.20	0.35	0.31	0.24	0.40	
Percent of Total Assets						
90+ days past due and nonaccrual assets	0.11	0.15	0.13	0.11	0.18	
90+ days past due and nonaccrual assets + other real estate owned	0.11	0.16	0.13	0.11	0.18	
Restructured and Nonaccrual Loans and Leases						
+ OREO as Percent of:						
Total assets	0.13	0.15	0.14	0.10	0.19	
Allowance for loan and lease losses	23.37	26.93	28.05	13.59	34.36	
Equity capital + allowance for loan and lease losses	1.04	1.11	1.08	0.72	1.10	
Tier 1 capital + allowance for loan and lease losses	1.15	1.22	1.18	0.80	1.20	
Loans and leases + other real estate owned	0.22	0.33	0.32	0.22	0.31	
			· · · · · · · · · · · · · · · · · · ·			

RAYMOND JAMES FINANCIAL	, INC.	SAINT PETER

SBURG, FL BHC Name City/State

Past Due and Nonaccrual Loans and Leases

	Г	09/30/2022		00	9/30/2021		12	2/31/2021	1	10	2/31/2020		1'	2/31/2019	
		BHC Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
30+ Days Past Due and Percent of Loan Type	d Nonaccrual Loans and Leases as a		100	Bilo	T CCI # C	100	БПО	T CCI II C	1 01	BITO	T COI W C	1 01	Billo	T COI II O	1 00
Real estate	30–89 days past due	0.03		0.03			0.02			0.04			0.02		
	90+ days past due	0		0			0			0			0		
Commercial	Nonaccrual	0.29		0.41			0.39			0.35			0.28		
and industrial	30–89 days past due	0		0.04			0			0			0		
	90+ days past due	0		0			0			0			0		
	Nonaccrual	0.20		0.42			0.40			0.02			0.20		
Individuals	30–89 days past due	0		0			0		I	0	1		0	1	
marviadalo	90+ days past due	0		0			0			0			0		\vdash
	Nonaccrual	0		0			0			0			0		\vdash
Depository institution loans	30–89 days past due	5													
ilistitution loans	90+ days past due														\vdash
	Nonaccrual														$\overline{}$
Agricultural	30–89 days past due	0													
	90+ days past due	0													
	Nonaccrual	0													\perp
					I						1	П		1	
Foreign governments	30–89 days past due														\vdash
	90+ days past due														\vdash
	Nonaccrual													<u> </u>	
Other loans and leases	30–89 days past due	0		0			0.07			0.03	Ι		0.48	Ι	
Canon lourio di la loudoo	90+ days past due	0.05		0.14			0.01			0.20	1		0.27		\vdash
	Nonaccrual	0.14		0.22			0.23			0.29			0.27		\vdash
		- 1			·		0				-				

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

FR BHCPR

BHC Name City/State

3815157

9

FR BHCPR Page 13B of 2

Past Due and Nonaccrual Loans and Leases—Continued

	Г	00	9/30/2022	nc	/30/2021		12	2/31/2021		11	2/31/2020	I	1	2/31/2019	
			Peer # 9 Pct			Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Memoranda		Dilo	1 001 # 0 1 00	Dilo	1 001 # 0	1 01	Dilo	1 001 # 0	1 01	Dilo	1 001 # 0	1 01	Dilo	11 001 # 0 1	1 00
1–4 family	30–89 days past due	0.06		0.05			0.02		T	0.06			0.03		
1 Training	90+ days past due	0		0			0.02			0.00			0.00		
	Nonaccrual	0.19		0.27			0.27			0.29			0.32		
	Nonacordar	0.10		0.21		I	0.21			0.20			0.02		
Revolving	30–89 days past due	0		0			0			0			0		
rtovolving	90+ days past due	0		0			0			0			0		
	Nonaccrual	0		0			0			0			0		
	Tronacoraai													1	
Closed-end	30–89 days past due	0.06		0.05			0.03			0.06			0.03		
Cloud ond	90+ days past due	0		0			0.00			0.00			0.00		
	Nonaccrual	0.19		0.27			0.27			0.29			0.32		
Junior lien	30–89 days past due	0		0			0.2.			0.20			0.02		$\overline{}$
carner nerr	90+ days past due	0		0			0			0			0		$\overline{}$
	Nonaccrual	0		0			0			0			0		
	Nonacordar					I								1	
Commercial real estate	30–89 days past due	0		0			0			0		T	0		
Commercial real estate	90+ days past due	0		0			0			0			0		
	Nonaccrual	0.54		0.89			0.81			0.63			0.29		
Construction	Tronacoraai	0.01		0.00			0.01			0.00			0.20	1	
and development	30–89 days past due	0		0			0			0			0		
and development	90+ days past due	0		0			0			0			0		
	Nonaccrual	0		0			0			0			0		
1-4 family	30–89 days past due	0		0			0			0			0		
	90+ days past due	0		0			0			0			0		
	Nonaccrual	0		0			0			0			0		
Other	30–89 days past due	0		0			0			0			0		
Guile.	90+ days past due	0		0			0			0			0		
	Nonaccrual	0		0			0			0			0		
			1		<u> </u>	·			<u> </u>						
Multifamily	30–89 days past due	0		0			0			0			0		
,	90+ days past due	0		0			0			0			0		
	Nonaccrual	0		0			0			0			0		
			'		•							'			
Nonfarm non-residential	30–89 days past due	0		0			0			0			0		
	90+ days past due	0		0			0			0			0		
	Nonaccrual	0.81		1.34			1.24			0.96			0.41		
Owner Occupied	30-89 days past due	0		0			0			0			0		
•	90+ days past due	0		0			0			0			0		
	Nonaccrual	0		0			0			0			0		
Other	30–89 days past due	0		0			0			0			0		
	90+ days past due	0		0			0			0			0		
	Nonaccrual	0.81		1.34			1.24			0.96			0.41		
			•		<u> </u>										
Farmland	30–89 days past due	0											0		
	90+ days past due	0											0		
	Nonaccrual	0											0		
Credit card	30-89 days past due														
	90+ days past due														
	Nonaccrual														

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

BHC Name City/State

SAINT PETERSBURG, FL

3815157

FR BHCPR Page 14 of 2

15157 6 9 Page 14 of

Regulatory Capital Components and Ratios

Dollar Amount in Thousands	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019
Common Equity Tier 1 Capital	·				·
Common stock plus related surplus	1,477,711	653,982	684,307	643,485	760,431
Retained earnings	8,842,363	7,632,114	8,002,107	6,703,125	6,086,721
Accumulated other comprehensive income (AOCI)	-982,077	-41,259	-86,520	16,511	-5,036
Common equity tier 1 minority interest	0	0	0	0	(
Common equity tier 1 capital before adjustments/deductions	9,337,997	8,244,837	8,599,894	7,363,121	6,842,110
Common Equity Tier 1 Capital: Adjustments/Deductions					
Less: Goodwill, intangible assets, and deferred tax assets	1,816,669	818,367	808,751	774,069	569,770
Accumulated other comprehensive income-related adjustments	-858,586	-32,282	-77,291	23,795	11,01
Other deductions from common equity tier 1 capital	0	0	0	0	1
Subtotal:	8,379,914	7,458,752	7,868,434	6,565,257	6,261,32
Adjustments and deductions for common equity tier 1 capital	0	30,279	26,789	27,637	30,84
Common equity tier 1 capital	8,379,914	7,428,473	7,841,645	6,537,620	6,230,48
Additional Tier 1 Capital	, ,	, ,	, , ,	, ,	
Additional tier 1 capital instruments and related surplus	119,832	0	0	0	
Non-qualifying capital instruments	0	0	0	0	
Fier 1 minority interest not included in common equity tier 1 capital	0	0	0	0	
Additional tier 1 capital before deductions	119,832	0	0	0	
Less: Additional tier 1 capital deductions	19,466	30,279	26,789	27,637	30,84
Additional tier 1 capital	100,366	0	0	0	30,0 .
Fier 1 Capital	8,480,280	7,428,473	7,841,645	6,537,620	6,230,48
Fier 2 Capital	0,100,200	7,120,170	1,011,010	0,001,020	0,200,10
Fier 2 capital instruments and related surplus	99,800	0	0	0	
Non-qualifying capital instruments	0	0	0	0	
Fotal capital minority interest not included in tier 1 capital	0	0	0	0	
Allowance for loan and lease losses in tier 2 capital	450,673	351,253	355,368	322,767	234,15
Exited advanced approach eligible credit reserves	450,075	331,233	333,300	322,707	204,10
Unrealized gains on AFS preferred stock classified as equity					
Fier 2 capital before deductions	550,473	351,253	355,368	322,767	234,15
· · · · · · · · · · · · · · · · · · ·	330,473	331,233	333,300	322,707	234,13
Exited advanced approach tier 2 capital before deductions Less: Tier 2 capital deductions	0	0	0	0	
·	550,473	351,253	355,368	322,767	234,15
Fier 2 capital	550,475	351,253	333,306	322,767	234,15
Exited advanced approach tier 2 capital	9,030,753	7,779,726	8,197,013	6,860,387	6,464,63
Fotal capital	9,030,733	1,779,720	0,197,013	0,000,367	0,404,03
Exited advanced approach total capital					
Fotal Assets for Capital Ratios	84,408,190	59,930,653	65,670,488	51,503,565	39,933,48
Average total consolidated assets, adjusted					
Less: Deductions from common equity tier 1 capital	1,816,669	848,646	835,540	801,706	600,61
Less: Other deductions.	0 504 504		•	0	00,000,00
Total assets for leverage ratio	82,591,521	59,082,007	64,834,948	50,701,859	39,332,86
Total risk-weighted assets	44,176,407	29,716,923	30,334,661	27,895,623	25,171,95
Exited advanced approach total RWA					
Γ	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct
Capital Ratios	1	112 123 0 100	1. 23 5 . 00	12 123 0 1.00	
Common equity tier 1 capital, column A	18.97	25	25.85	23.44	24.75
Common equity tier 1 capital, column B	0	0	0	0	0
Tier 1 capital, column A	19.20	25	25.85	23.44	24.75
ier 1 capital, column B	0	0	0	0	0
otal capital, column A	20.44	26.18	27.02	24.59	25.68
Fotal capital, column B	0	0	0	0	0
Otal Dapital, Otiuliii D		· ·	v l	•	
Fier 1 leverage	10.27	12.57	12.09	12.89	15.84

City/State

3815157

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FR BHCPR Page 15 of 23

Insurance and Broker-Dealer Activities

						Percent	Change
Dollar Amount in Thousands	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Insurance Activities							
Total insurance underwriting assets	0	0	0	0	0		
Total property and casualty assets	0	0	0	0	0		
Reinsurance recoverables (P/C)							
Total life and health assets	0	0	0	0	0		
Reinsurance recoverables (L/H)							
Separate account assets (L/H)	0	0	0	0	0		
Total insurance underwriting equity	0	0	0	0	0	·	
Total property and casualty equity	0	0	0	0	0		
Total life and health equity	0	0	0	0	0		
Total insurance underwriting net income	0	0	0	0	0		
Total property and casualty	0	0	0	0	0		
Total life and health	0	0	0	0	0		
Claims and claims adjusted expense reserves (P/C)	0	0	0	0	0		
Unearned premiums (P/C)	0	0	0	0	0		
Policyholder benefit and contractholder funds (L/H)	0	0	0	0	0		
Separate account liabilities (L/H)	0	0	0	0	0		
Insurance activities revenue	46,417	43,280	59,423	53,481	55,419	7.25	38.06
Other insurance activities income	46,417	43,280	59,423	53,481	55,419	7.25	38.06
Insurance and reinsurance underwriting income	0	0	0	0	0		
Premiums	0	0	0	0	0		
Credit related insurance underwriting	0	0	0	0	0		
Other insurance underwriting	0	0	0	0	0		
Insurance benefits, losses, expenses	0	0	0	0	0		
Net assets of insurance underwriting subsidiaries	0	0	0	0	0		
Life insurance assets	943,985	952,042	1,013,228	866,658	724,773	-0.85	87.26

	09	9/30/2022		09	9/30/2021		12	2/31/2021		12	2/31/2020		12	/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Insurance underwriting assets / Consolidated assets	0			0			0			0			0		
Insurance underwriting assets (P/C) / Total insurance underwriting assets															
Insurance underwriting assets (L/H) / Total insurance underwriting assets															
Separate account assets (L/H) / Total life assets															
Insurance activities revenue / Adjusted operating income	0.58			0.57			0.58			0.64			0.70		
Premium income / Insurance activities revenue	0			0			0			0			0		
Credit related premium income / Total premium income															
Other premium income / Total premium income															
													-		
Insurance underwriting net income / Consolidated net income	0			0			0			0			0		
Insurance net income (P/C) / Equity (P/C)															
Insurance net income (L/H) / Equity (L/H)															
Insurance benefits, losses, expenses / Insurance premiums															
Reinsurance recovery (P/C) / Total assets (P/C)															
Reinsurance recovery (L/H) / Total assets (L/H).															
Net assets of insurance underwriting subsidiaries / Consolidated assets	0			0			0			0			0		
Life insurance assets / Tier 1 capital + allowance for loan and lease losses.	10.58			12.23			12.38			12.48			11.23		
and moderated accorder from a capital and transfer from and today to today.				0								-	0		
Broker-Dealer Activities															
Net assets of broker-dealer subsidiaries (\$000)		4,97	73,610		5,02	22,912	_	5,20	04,564		5,04	4,771		4,31	13,506
Net assets of broker-dealer subsidiaries / Consolidated assets	6.14			8.12			7.60			9.40			10.74		

RAYMOND JAMES FINANCIAL,	INC.	SAINT PE

ETERSBURG, FL BHC Name City/State

Foreign Activities

Dollar Amount in Thousands	09	9/30/2022		09	9/30/2021		12	2/31/2021		1:	2/31/2020		1:	2/31/2019	, and the second
Foreign Activities															
Total foreign loans and leases		3,8	51,105		3,00	09,591		3,09	92,133		2,5	50,001		2,56	31,028
Real estate loans		1,28	81,224		93	38,461		97	71,300		8	86,326		85	0,441
Commercial and industrial loans		2,10	69,618		1,7	76,698		1,81	10,238		1,4	18,546		1,54	7,347
Loans to depository institutions and other banks acceptances			0			0			0			0			0
Loans to foreign governments and institutions			0			0			0			0			0
Loans to individuals		4	45,682			0			0			0			0
Agricultural loans			0			0			0			0			0
Other foreign loans		3	54,581		29	94,432		3	10,595		2	45,129		16	3,240
Lease financing receivables			0			0			0			0			0
, and the second															
Debt securities			0			0			0			0			0
Interest-bearing bank balances		94	44,610		1,08	81,705		1,17	76,077		1,0	17,066		66	9,785
Total selected foreign assets		4,79	95,715		4,09	91,296		4,26	68,210		3,5	67,067		3,23	30,813
Total foreign deposits			0			0			0			0			0
Interest-bearing deposits			0			0			0			0			0
Non-interest-bearing deposits			0			0			0			0			0
						_									
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Yield: Foreign loans	1.88			1.49			1.50			1.97			2.27		
Cost: Interest-bearing deposits															
Net Losses as a Percent of Foreign Loans by Type											_				
Real estate loans															
Commercial and industrial loans															
Foreign governments and institutions															
													·		
Growth Rates															
Net loans and leases	27.96			140.47			21.26			-0.43			9.69		
Total selected assets	17.22			82.79			19.66			10.41			7.23		
Deposits		I	1		l	1			ı			1 1			

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SAINT PETERSBURG, FL

City/State

3815157

Nict 9

FR BHCPR Page 17 of 23

Servicing, Securitization and Asset Sale Activities—Part 1

						Percent	Change
Dollar Amount in Thousands	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Activity							
Securitization activities	0	0	0	0	0		
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		1
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Retained credit exposure	0	0	0	0	0		
1-4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Unused commitments to provide liquidity (servicer advance)	0	0	0	0	0		
Seller's interest carried as securities and loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
Asset-backed commercial paper conduits	0	0	0	0	0		
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0		
Liquidity commitments provided to conduit structures	0	0	0	0	0		

Г	22/22/222	00/00/0004	10/01/0001	10/01/0000	10/01/0010
	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019
Activity as a Percent of Total Assets					
Securitization activities	0	0	0	0	0
1-4 family residential loans	0	0	0	0	0
Home equity lines	0	0	0	0	0
Credit card receivables	0	0	0	0	0
Auto loans	0	0	0	0	0
Commercial and Industrial loans	0	0	0	0	0
All other loans and leases	0	0	0	0	0
Asset-backed commercial paper conduits	0	0	0	0	0
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0
Liquidity commitments provided to conduit structures	0	0	0	0	0
Percent of Total Managed Assets (On balance-sheet loans and securitized loans)					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans	·	·	·	<u> </u>	
Commercial and industrial loans					
All other loans and leases					

SAINT PETERSBURG, FL

City/State

3815157

9

FR BHCPR Page 18 of 23

Servicing, Securitization and Asset Sale Activities—Part 2

	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019
Percent of Total Securitization Activities by Type					
Retained credit exposure					
1-4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Unused commitments to provide liquidity (servicer advance)					
Seller's interest carried as securities and loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
Percent of Tier 1 Capital					
Total retained credit exposure	0	0	0	0	0
Total retained credit exposure and asset sale credit exposure	0.22	0.01	0.15	0.04	0.19

[Percent	Change
Dollar Amount in Thousands	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
30–89 Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commecial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 30–89 days past due securitized assets	0	0	0	0	0		
90+ Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 90+ days past due securitized assets	0	0	0	0	0		
Total past due securitized assets	0	0	0	0	0		
Net Losses on Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total net losses on securitized assets	0	0	0	0	0		

SAINT PETERSBURG, FL

City/State

3815157

__ <u>9</u> _______ FR BHCPR Page 19 of 23

Servicing, Securitization and Asset Sale Activities—Part 3

	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019
-89 Days Past Due Securitized Assets Percent of Type					
4 family residential loans					
me equity lines					
edit card receivables					
to loans					
mmercial and industrial loans					
other loans and leases.					
tal 30–89 days past due securitized assets					
7 1					
Days Past Due Securitized Assets Percent of Type					
4 family residential loans					
me equity lines					
edit card receivables					
o loans and other consumer loans					
mmercial and industrial loans					
other loans and leases					
al 90+ days past due securitized assets					
al past due securitized assets percent of securitized assets					
·		•	•		
Loss on Securitized Assets Percent of Type		1	1	Т	
4 family residential loans					
me equity lines					
edit card receivables					
o loans					
mmercial and industrial loans					
other loans and leases					
tal net losses on securitized assets					
-89 Days Past Due Managed Assets Percent of Type					
4 family residential loans		1	1		
me equity lines					
• • •		<u> </u>			
edit card receivables.					
mmercial and industrial loans					
other loans and leases					
al managed loans past due 30–89 days					
Days Past Due Managed Assets Percent of Type					
4 family residential loans					
me equity lines					
edit card receivables					
mmercial and industrial loans					
other loans and leases					
al managed loans past due 90+ days					
in managed loans past due 501 days					
al Past Due Managed Assets					
·					
Losses on Managed Assets Percent of Type					
I family residential loans					
ne equity lines					
dit card receivables.					
mmercial and industrial loans					
other loans and leases					
And round and reases					
Losses on Managed Assets Percent of Total Managed Assets					

RAYMOND JAMES FINANCIAL.	INC	SAINT PETERSBURG, FL
KATIVIOND JAIVIES FIINANCIAL,	, INC.	SAINT PETERSBURG, FL

BHC Name City/State

3815157

9

FR BHCPR Page 20 of 23

Parent Company Income Statement

						Percent Change		
Dollar Amount in Thousands	09/30/2022	09/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year	
Operating Income			•	•	•			
Income from bank subsidiaries	12,017	861	50,907	72,227	214,998	1295.70	-88.41	
Dividends	10,000	0	50,000	70,000	210,000		-90.00	
Interest	2,017	70	116	527	3,354	2781.43	-24.85	
Management and service fees	0	791	791	1,700	1,644	-100.00	-100.00	
Other income	0	0	0	0	0			
Income from nonbank subsidiaries	1,619,270	222,236	638,612	537,822	728,488	628.63	1027.17	
Dividends	1,590,680	206,853	618,124	508,058	684,787	668.99	1212.59	
Interest	18,119	6,502	8,117	12,841	26,322	178.67	65.64	
Management and service fees	10,471	8,881	12,371	16,923	17,379	17.90	-9.21	
Other income.	0	0	0	0	0			
Income from subsidiary holding companies	0							
Dividends	0						l	
Interest	0						l	
Management and service fees	0						l	
Other income	0							
Total income from subsidiaries	1,631,287	223,097	689,519	610,049	943,486	631.20	559.55	
Securities gains (losses)	0	0	0	0	0		-100.00	
Other operating income	4,040	6,685	8,790	6,173	6,562	-39.57	-44.16	
Total operating income	1,635,327	229,782	698,309	616,222	950,048	611.69	538.17	
Operating Expenses								
Personnel expenses	72,987	67,173	92,486	61,243	67,984	8.66	41.00	
Interest expense	69,143	71,946	94,994	90,665	73,223	-3.90	-1.18	
Other expenses	68,590	133,432	147,751	36,328	25,494	-48.60	17.95	
Provision for loan and lease losses	0	0	0	0	0			
Total operating expenses	210,720	272,551	335,231	188,236	166,701	-22.69	17.14	
Income (loss) before taxes	1,425,256	-42,769	363,078	428,288	784,905		1766.28	
Applicable income taxes (credit)	24,958	-74,427	-119,429	-68,200	-53,695			
Extraordinary items							1	
Income before undistributed income of subsidiaries	1,400,298	31,658	482,507	496,488	838,600	4323.20	851.98	
Equity in undistributed income of subsidiaries	-336,799	1,059,276	1,054,166	365,911	214,217			
Bank subsidiaries	324,346	287,471	336,240	61,582	208,610	12.83	204.49	
Nonbank subsidiaries	-693,298	771,805	717,926	304,329	5,607		ĺ	
Subsidiary holding companies	32,153	0	0	0	0			
Net income (loss)	1,063,499	1,090,934	1,536,673	862,399	1,052,817	-2.51	117.19	
Memoranda								
Bank net income	334,346	287,471	386,240	131,582	418,610	16.31	61.89	
Nonbank net income	897.382	978.658	1,336,050	812.387	690.394	-8.30	151.20	
Subsidiary holding companys' net income	32,153	0	0	0	000,004	0.00	101.20	
	5=,.50		•	•	•			

SAINT PETERSBURG, FL

City/State

3815157

Dist 9

FR BHCPR Page 21 of 23

Parent Company Balance Sheet

			% of		% of		% of				
			Total		Total		Total			Percent	Change
	Dollar Amount in Thousands	09/30/2022	Assets	09/30/2021	Assets	12/31/2021	Assets	12/31/2020	12/31/2019	1-Year	5-Year
Assets						•					•
Investment in bank subsidiaries		2,224,246	17.96	2,593,982	23.03	2,600,313	22.35	2,364,866	2,300,179	-14.25	21.97
Common and preferred stock		2,219,866	17.93	2,593,982	23.03	2,599,190	22.34	2,363,932	2,299,840	-14.42	21.75
Excess cost over fair value		0	0	0	0	0	0	0	0		
Loans, advances, notes, and bonds		0	0	0	0	0	0	0	0		
Other receivables		4,380	0.04	0	0	1,123	0.01	934	339		1273.04
Investment in nonbank subsidiaries		7,243,504	58.50	6,618,955	58.75	6,759,252	58.09	6,385,702	5,526,999	9.44	56.27
Common and preferred stock		5,593,540	45.17	5,709,430	50.68	5,649,658	48.55	4,825,106	4,086,547	-2.03	62.77
Excess cost over fair value		31,954	0.26	31,954	0.28	31,954	0.27	31,954	31,954	0.00	0.00
Loans, advances, notes, and bonds		1,461,579	11.80	738,199	6.55	925,940	7.96	1,386,466	1,106,545	97.99	75.74
Other receivables		156,431	1.26	139,372	1.24	151,700	1.30	142,176	301,953	12.24	-53.32
Investment in subsidiary holding companies		1,330,729	10.75	0	0	0	0	0	0		
Common and preferred stock		1,329,332	10.74		0		0				
Excess cost over fair value		0	0	0	0	0	0	0	0		
Loans, advances, notes, and bonds		0	0		0		0				
Other receivables		1,397	0.01		0		0				
		,				l .		J			ı
Assets Excluding Investment in Subsidiaries		0				125,000	1.07	0	0		ı
Net loans and leases			0.01	1.029	0.01		_	1.029	1.332	-1.65	-97.88
Securities		1,012		,		1,029		,	,	-1.05	-97.88
Securities purchased (reverse repos)		0	0	0	0	0	_	0	0	13.26	34.56
Cash and due from affiliated depository institution		278,001	2.25	245,446	2.18	244,422		198,793	177,694		
Cash and due from unrelated depository institution		381,134	3.08	758,361	6.73	771,357	6.63	358,544	322,303	-49.74	5.33
Premises, furnishings, fixtures and equipment		13,775	0.11	13,808	0.12	13,798	0.12	13,837	13,964	-0.24	-4.72
Intangible assets		0	0	0	0	0		0	0	44.00	54.00
Other assets		910,184	7.35	1,034,179	9.18	1,121,047		895,817	794,057	-11.99	54.68
Balance due from subsidiaries and related institutions		0	0	0		0	_	0	0	0.04	04.07
Total assets		12,382,585	[100.00]	11,265,760	100.00	11,636,218	[100.00	10,218,588	9,136,528	9.91	61.27
Liabilities and Capital											
Deposits		0	0	0		0		0	0		
Securities sold (repos)		0	0	0		0		0	0		
Commercial paper		0	0	0		0		0	0		
Other borrowings 1 year or less		0	0	0		0		0	0		
Borrowings with maturity over 1 year		2,037,912		2,037,033	18.08	2,037,252		2,045,104	1,550,348	0.04	31.58
Subordinated notes and debentures		0	0	0	0	0		0	0		
Other liabilities		869,747	7.02	948,652	8.42	982,055		788,600	632,690	-8.32	75.79
Balance due to subsidiaries and related institutions		17,097	0.14	35,241	0.31	17,018		21,763	111,374	-51.49	-67.56
Total liabilities		2,924,756	23.62	3,020,926	26.82	3,036,325		2,855,467	2,294,412	-3.18	39.52
Equity Capital		9,457,829	76.38	8,244,834	73.18	8,599,893		7,363,121	6,842,116	14.71	69.44
Perpetual preferred stock (income surplus)		119,832	0.97	0	0	0		0	0		
Common stock		2,480	0.02	2,391	0.02	2,392		1,591	1,586	3.72	60.83
Common surplus		2,986,864	24.12	2,088,245	18.54	2,054,602		1,995,798	1,921,893	43.03	81.53
Retained earnings		8,842,363	71.41	7,632,114	67.75	8,002,107		6,703,125	6,086,721	15.86	103.74
Accumulated other comprehensive income		-982,077	-7.93	-41,259	-0.37	-86,520		16,511	-5,036		
Other equity capital components		-1,511,633	-12.21	-1,436,657	-12.75	-1,372,688	-11.80	-1,353,904	-1,163,048		
Total liabilities and equity capital		12,382,585	100.00	11,265,760	100.00	11,636,218	100.00	10,218,588	9,136,528	9.91	61.27
Memoranda											
Loans and advances from bank subsidiaries		0	0	2,158	0.02	0	0	0	0	-100.00	
Loans and advances from nonbank subsidiaries		17,097	0.14	33,083	0.29	17,018	0.15	21,763	111,374	-48.32	-67.56
Notes payable to subsidiaries that issued TPS		0	0	0	0	0		0	0		
Loans and advances from subsidiary holding companies		0	0	0	0	0	0	0	0		
Subordinated and long-term debt 1 year or less		17,097	0.14	35,241	0.31	17,018	0.15	21,763	111,374	-51.49	-67.56
		0	0	0	0	0	0	0	17,508		-100.00

SAINT PETERSBURG, FL

City/State

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FR BHCPR Page 22 of 23

Parent Company Analysis—Part 1

	09/30/2022			00	9/30/2021		11	2/31/2021		12/31/2020			12/31/2019		
	BHC	Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Profitability	DITO	F CC # 3	FCL	ыю	reer# 9	FUL	DITO	F C C # 3	FCL	DITO	F C C I # 3	FCL	DITO	1 661 # 3	_ F Ct
Net income / Average equity capital	15.63	I		18.58			19.22	1		12.24	T T	1	15.70		
Bank net income / Average equity investment in banks	18.17			15.49			15.45			5.71			19.11		-
Nonbank net income / Average equity investment in nonbanks	21.82			24.71			24.92			18.67			16.63		-
Subsidiary HCs net income / Average equity investment in rub HCs	6.51			24.71			24.32			10.07			10.05		
Bank net income / Parent net income	31.44			26.35			25.13			15.26			39.76		-
Nonbank net income / Parent net income	84.38			89.71			86.94			94.20			65.58		-
	3.02			09.71			00.34			34.20			00.00		-
Subsidiary holding companies' net income / Parent net income	3.02														
Leverage		1			1			1			1				
Total liabilities / Equity capital	30.92			36.64			35.31			38.78			33.53		
Total debt / Equity capital	21.55			24.71			23.69			27.77			22.66		
Total debt + notes payable to subs that issued TPS / Equity capital	21.55			24.71			23.69			27.77			22.66		
Total debt + Loans guaranteed for affiliate / Equity capital	21.55			24.71			23.69			27.77			22.91		
Total debt / Equity capital – excess over fair value	21.62			24.80			23.78			27.90			22.77		
Long-term debt / Equity capital	21.55			24.71			23.69			27.77			22.66		
Short-term debt / Equity capital	0			0			0			0			0	<u> </u>	Ь—
Current portion of long-term debt / Equity capital	0.18			0.43			0.20			0.30			1.63		
Excess cost over fair value / Equity capital	0.34			0.39			0.37			0.43			0.47		
Long-term debt / Consolidated long-term debt	58.84			81.63			61.01			84.63			80.85		
Double Leverage															
Equity investment in subs / Equity capital	97.01			101.10			96.29			98.07			93.81		
Total investment in subs / Equity capital	114.18			111.74			108.83			118.84			114.40		
Equity investment in subs / Equity cap, Qual TPS + other PS in T1															
Total investment in subs / Equity cap, Qual TPS + other PS in T1															
Double Leverage Payback		•				1		•			ı				
Equity investment in subs – equity cap / Net income (X)	-0.20	1		0.06			-0.21			-0.16	1	1	-0.40		
Equity investment in subs – equity cap / Net income (x)	-0.20			0.07			-0.21			-0.10			-0.40		
				0.07											
Coverage Analysis		1			1						1				
Operating income-tax + noncash / Operating expenses + dividends	374.96			95.81			164.46			174.50			280.54		
Cash from ops + noncash items + op expense / Op expense + dividend	180.62			93.26			160.16			210.94			298.58		
Adjusted cash flow / Operating expenses + repaid long-term debt + dividends	21.10			228.14			205.08			117.50			127.68		
Pretax operating income + interest expense / Interest expense	2,161.32			40.55			482.21			572.39			1,171.94		
Pretax op inc + interest expense + trust pref / Interest expense + trust pref	2,161.32			40.55			482.21			572.39			1,171.94		
Dividends + interest from subsidiaries / Interest expense + dividends	554.34			91.25			202.34			196.13			339.44		
Fees + other income from subsidiaries / Salary + other expenses	7.40			4.82			5.48			19.09			20.35		
Net income / Current part of long-term debt + preferred dividends (X)	62.20			30.96			90.30			39.63			9.45		
Other Ratios								_							
Net assets that reprice within 1 year / Total assets	15.52			13.81			15.24			16.62			18.70		
Past Due and Nonaccrual as a Percent of Loans and Leases															
90+ days past due							0				1				
Nonaccrual							0								<u> </u>
Total							0								<u> </u>
		<u> </u>												•	_
Guaranteed Loans as a Percent of Equity Capital	•	ı		_	1		0	I			ı				
To bank subsidiaries	0			0			0			0		-	0.26	 	-
To nonbank subsidiaries										0				 	-
To subsidiary holding companies.	0			0			0			0			0		₩
Total	0			0			0			0			0.26		Ц
As a Percent of Consolidated Holding Company Assets															
Nonbank assets of nonbank subsidiaries	12.96			36.84			39.90			35.82			26.46		
Combined thrift assets (reported only by bank holding companies)	0			0			0			0			0		
Combined foreign nonbank subsidiary assets	5.97			4		_	3.51		1 7	3.96			4.08		1

SAINT PETERSBURG, FL

City/State

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FR BHCPR Page 23 of 23

Parent Company Analysis—Part 2

	09/30/2022 09/30/2021						1:	2/31/2021		12/31/2020			12/31/2019		
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Payout Ratios — Parent	Dilo	11 661 # 3	1 00	DITO	1 661 # 3	1 01	БПО	<u> Γι οσι π σ</u>	1 01	Dilo	11 661 # 3	1 00	DITO	1 661 # 3	1 01
Dividends declared / Income before undistributed income	15.94	1		511.55			49.59			42.47			23.74	I	
Dividends declared / Net income	20.99			14.84			15.57			24.45			18.91		
	12.35			15.82			16.23	-		9.25			12.73		-
Net income – dividends / Average equity	12.33			13.02			10.23			9.23			12.73		
Percent of Dividends Paid															
Dividends from bank subsidiaries	4.48			0			20.90			33.19			105.46		
Dividends from nonbank subsidiaries	712.52			127.73			258.34			240.92			343.90		
Dividends from subsidiary holding companies	0			0			0			0			0		
Dividends from all subsidiaries	717			127.73			279.23			274.11			449.36		
Payout Ratios — Subsidiaries:															
Percent of Bank Net Income															
Dividends from bank subsidiaries	2.99	1		0			12.95	1		53.20			50.17	ı	_
								-							-
Interest income from bank subsidiaries.	0.60			0.02			0.03			0.40			0.80		├
Management and service fees from bank subsidiaries	0		-	0.28	 		0.20	-		1.29	1		0.39		\vdash
Other income from bank subsidiaries.	0			0 20			12.40	-		<u>0</u>	-		<u>0</u>		\vdash
Operating income from bank subsidiaries	3.59			0.30			13.18			54.89			51.36		
Percent of Nonbank Net Income															
Dividends from nonbank subsidiaries	177.26			21.14			46.27			62.54			99.19		
Interest income from nonbank subsidiaries	2.02			0.66			0.61			1.58			3.81		
Management and service fees from nonbank subsidiaries	1.17			0.91			0.93			2.08			2.52		
Other income from nonbank subsidiaries	0			0			0			0			0		
Operating income from nonbank subsidiaries	180.44			22.71			47.80			66.20			105.52		
Percent of Subsidiary Holding Companies' Net Income		ı					ı							ı	
Dividends from subsidiary holding companies	0														
Interest income from subsidiary holding companies	0														
Management and service fees from subsidiary holding companies	0														
Other income from subsidiary holding companies	0														
Operating income from subsidiary holding companies	0														
Dependence on Subsidiaries:															
Percent of Total Operating Income															
Dividends from bank subsidiaries	0.61	1		0			7.16			11.36			22.10		
Interest income from bank subsidiaries.	0.12			0.03			0.02			0.09			0.35		
Management and service fees from bank subsidiaries	0			0.34			0.11			0.28			0.17		
Other income from bank subsidiaries.	0			0.01			0			0.20			0		
Operating income from bank subsidiaries	0.73			0.37			7.29			11.72			22.63		
Dividends from nonbank subsidiaries	97.27			90.02			88.52			82.45			72.08		
Interest income from nonbank subsidiaries	1.11			2.83			1.16			2.08			2.77		
Management and service fees from nonbank subsidiaries	0.64			3.86			1.77			2.75			1.83		
Other income from nonbank subsidiaries	0			0			0			0			0		
Operating income from nonbank subsidiaries	99.02			96.72			91.45			87.28			76.68		
Dividends from subsidiary holding companies	0			0			0			0			0		
	0			0			0			0			0		├
Interest income from subsidiary holding companies			-								1				\vdash
Management and service fees from subsidiary holding companies	0			0			0			0			0		
Other income from subsidiary holding companies	0			0			0			0			0		
Operating income from subsidiary holding companies	0			0			0			0			0		
Loans and advances from subsidiaries / Short term debt															
Loans and advances from subsidiaries / Short term debt	0.84			1.73			0.84			1.06	<u> </u>		7.18		
Luans and advances nom subsidiales / Total debt	0.04	1	L	1.73	1		0.04	1		1.00	1		1.10	l	ь